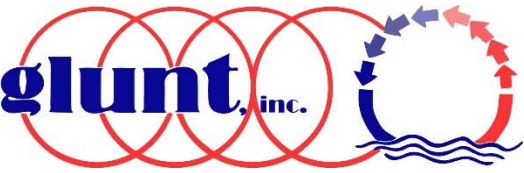


blackmore and glunt, inc.



10/24/23

Blackmore and Glunt, Inc., (www.b-g.com) has agreed to acquire key assets of McNevin Company (www.mcnevinco.com). Blackmore and Glunt is an independent manufacturers' representative supporting all or parts of Kansas, Missouri, Illinois, Kentucky, Indiana, Ohio, and West Virginia. This move expands their geographic footprint into the contiguous Colorado and eastern Wyoming markets. Following close, McNevin Company will operate under the Blackmore and Glunt brand.

Since 1962, McNevin Company has served the heating, cooling, plumbing, and steam markets in the Rocky Mountain region. Along with other product lines, McNevin Company has enjoyed success as an independent manufacturers' representative for Bell & Gossett, a Xylem Brand, for many decades. Key McNevin employees, Eugene and Mike Mitchell, will be joining Blackmore and Glunt's leadership team as part of this transaction and will continue to provide outstanding customer support going forward.

Blackmore and Glunt's multi-generational relationship with Bell & Gossett goes back over 90 years, when Joe Blackmore began selling equipment as a commissioned agent in the 1930s. Gordon Glunt joined Joe in the late 1940s and incorporated Blackmore and Glunt in 1950 with an office in St. Louis, MO. Blackmore and Glunt added territory and an office in Lenexa, KS in 1960 and again expanded to Cincinnati, OH in 1985.

Joe Blackmore's son, Cy Blackmore, and Gordon Glunt's son, John Glunt, led the company through this period of expansion and remain in leadership positions today. Cy Blackmore's son, Scott Blackmore, and grandson, Cy Blackmore III, along with John Glunt's sons, Robert Glunt and James Glunt, are excited to bring the Blackmore and Glunt experience to customers in the Rocky Mountain region.

"Our core mission is to help our customers succeed," says Blackmore and Glunt President Scott Blackmore. "We focus on representing top-tier equipment vendors and providing best-in-class support before, during, and after the sale. Doing this well empowers our customers in the wholesale, construction, and industrial markets to better serve their customers. These activities allow us to be partners and, in turn, creates profitable growth for our customers, our company, and the vendors we represent.

Blackmore and Glunt has invested heavily in the past decade in technology, warehousing, inventory, pump assembly, and post-sales field support to provide the best possible sales experience to our customers so they choose to work with us time and again. We can't wait to extend these investments to the McNevin team and build upon the relationships they've been earning for 60 years."

In addition to the Bell & Gossett product offering, both companies represent steam and hydronic boilers, water heaters, venting solutions, pressure boosters, condensate handling equipment, power burners, VFDs, and other related equipment. Both companies are actively building additional vendor relationships to support future decarbonization initiatives.